

Questions to Commonly-Asked Questions about the Maradi/Zinder Market Development Strategy RFA

Last updated: May 6, 2020

Question: Do we need to submit CVs as part of our final proposal package?

Respondents do not need to submit CVs as part of their final proposal package. Information about individual experts included in the bid should be detailed in short paragraphs in the budget narrative template. The paragraphs should provide additional details on why each expert was chosen for inclusion and the skills/experience they will contribute to the sub-award.

Question: Have you already pre-determined the sample size for this study?

No, we have not pre-determined the sample size for the survey. Once a grantee is selected they will work closely with our partner in Niger, TerresEauVie, and our team to determine among RISE II implementation areas in Maradi and Zinder (included in Appendix A of the RFA) an appropriate sampling strategy, which would provide the most representative sample in the time allotted for the sub-award.

Question: Should the Market Assessment team plan for/design a COVID-19 contingency plan? Meaning: what could this look like if the grantee is not able to mobilize within the timeframe due to restriction. Or is PRO-WASH's preference that the modality remains the same but the time frame is pushed back until things are open to travel?

Yes, adding content to the response to the proposal that outlines a potential contingency plan would be helpful. For example, the grantee could indicate their willingness to be flexible should the timeframe be pushed back or identify elements of the RFA that could be done remotely ahead of fieldwork needed in Niger. Applicants should also consider the degree to which COVID-19 might impact local markets for supplies and services, and how in turn, the effect it might have on recommendations put forth in the final market development strategy.

Question: Under SCC or TerresEauVie, are there any subsidy-based interventions being implemented?

No, Niger has a “no direct subsidy” policy for sanitation supplies and services. However, financing of WASH supplies and services is a critical component of the RFA and final outputs and strategies for how to extend available financing (for example through savings groups or MFIs) should be kept in consideration.

Question: Can teams anticipate any small logistical support from SCC or TerresEauVie?

TerresEauVie and SCC are co-managers on this sub-award and vital partners for convening implementing partners, capturing learnings, and working together to identify study areas. The level of logistical support would need to be clearly outlined in the proposal in order to inform upfront discussions with both TEV and SCC. Grantees do not need to have offices in Niger in order to apply.