



Food Security COVID-19 Learning Event

Navigating new possibilities in a rapidly changing world

June 21 – 24, 2021 | Online

Enhancing Partnership Models Between International and Local Partners

June 24, 2021 | 8:00-9:30 ET

Everyone must select a language!

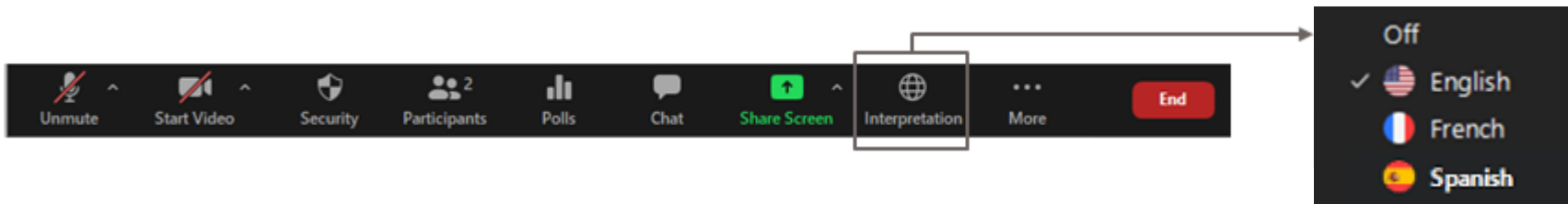
- Click “interpretation” at the bottom of your Zoom window
- Select the language that you would like to hear: English, French or Spanish
- Please note that this feature is not available during breakout rooms

Chacun doit choisir une langue !

- Cliquez sur « interprétation » au bas de votre écran Zoom
- Sélectionnez la langue de votre choix : anglais, français ou espagnol
- Notez que cette fonction n’est pas disponible dans les groupes de discussion “breakout rooms”

¡Todos deben seleccionar un idioma!

- Clique "interpretación" en la parte de abajo de su pantalla Zoom
- Seleccione el idioma que prefiera : inglés, francés o español
- Por favor notar que esta función no es disponible en los grupos de discusión “breakout rooms”





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Agenda:

- (10 min) Presentation by Simon Nyabwengi, National Director Somalia, World Vision International
- (45 min) Small Group Discussions
- (15 min) Report Out
- (10 min) Closing & Survey



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Localization: Opportunity or Risk?



Rationale for Localization



- Those closest to a disaster are always the fast responders
- Knowledge of local context, humanitarian and developmental challenges
- Cost effective: local personnel and structures

What local partners see

- Direct contribution to the welfare and wellbeing of their communities
- Bringing expertise and experience to local problems and solutions
- International NGOs expensive, out of touch with elitist solutions

What international NGOs see

- LINGOs upstarts eating their breakfast
- Ill equipped and without the necessary systems and structures to manage risk
- Poor governance structures and conflict of interest
- Opportunistic, but dressing opportunism as passion and concern for their communities
- Poor execution of projects. Cheap is expensive

The Sweet Spot: LNGOs

- Local presence and acceptability
- Able to respond immediately and good understanding of local developmental challenges
- Local ownership and accountable to the local community
- Implements at cost lower than INGOs
- Hires local and builds the local economy
- Deep field locations

The Sweet Spot: INGOs

- International audience, reach, influence and power
- Able to bring attention to local disasters and mobilize resources
- Able to influence laws and policies in favor of more humanitarian and development aid
- Leadership, governance, risk management systems developed over the years



Competition or Partnership?



- LNGO and INGOs have unique strengths that can be leveraged for the well-being of their primary clients
- All INGOs were local NGOs responding to local needs
- INGOs have a responsibility to build up LNGOs for them to be effective responders and development agents



What can be a more perfect union?



- Move from transactional partnership to transformation of local partners into effective organizations
- Building the governance, financial, fundraising and project management functions of local partners
- Building risk management systems
- Linkages to fundraising opportunities
- Build staff capacity
- Mentoring and twinning between local and international NGOs

Practical Examples of A More Perfect Union

- World Vision works with close to 42 LNGOs partners in a variety of sectors
- Each of our LNGOs partners comes at various capacity levels.
- Some at high level with systems and structures close to those of INGOs
- Some with nascent structures, weak governance systems, weak finance and risk management systems etc.
- Our assessment tools enable us gauge the stage at which the partner is and we tailor make capacity development to the needs of the specific partner
- We try to move away from a transactional model to more of a partnership and twinning model, using private resources as necessary
- During the COVID crisis, we relied more on our LNGOs partners to keep field programs running.
- Being local, they were present in their locations and not affected by restrictions in travel
- With the necessary PPEs and precautions, they were able to raise awareness, provide sanitary materials and much needed assistance.



In conclusion



- Collaboration, partnership is a win-win
- LNGOs and INGOs have to shed off their mutual distrust and suspicion of one another
- Well structure partnerships increase local capacity and ensures quality delivery of services to local communities



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- What changes have we seen when it comes to how INGOs partner with local NGOs during the COVID-19 pandemic? Are there any specific successes that we can highlight?
- What lessons are emerging on how to strengthen partnership arrangements between INGOs and local NGOs?
- What opportunities exist to advance learning and capacity building on this topic? What should we focus on going forward?